COURSE CURRICULUM

CONNECTING GRANT MAKERS AND GRANT SEEKERS
- The history of Lean practice and its development
- The historical context of Grant Writing being developed
- Non Profit Industries and processes

NON PROFIT PROJECT STARTING
- What to consider before deploying a Grant Proposal?
- How to choose potential projects?
- Initial scoping questions of the project.
- Key Grant writing ideas & training requirements

THE PRINCIPLES USED FOR LEAN SIX SIGMA
- The $y=f(x) + \acute{\varepsilon}$ function
- The Principle of Determinism
- Cause and Effect
- The Pareto Principle

MANAGING A INTERNATIONAL AND NATIONAL PROJECT
- How the Project Proposal is created?
- What should be included in the Project Proposal
- How to define the Problem Statement
- How to determine the beneficiaries of the Project

TOOLS OF A GRANT PROPOSAL – PART 1
- Process Maps
- Flow Charts
- SIPOC

TOOLS OF A GRANT PROPOSAL – PART 2
- Control plans
- Poka-Yoke fail safe opportunities
- Spaghetti Proposals

TOOLS OF A GRANT PROPOSAL – PART 3
- PODAR, SAMS, Grnats.gov, HIF
- Foundation Centre, Funds for NGO
- Fund raising Ideas, innovations and inventions

COMPLETING THE GRANT WRITING PROJECT
- Defining the new process
- Standardizing the new process
- Benchmarking

STAKEHOLDERS MANAGEMENT FOR GRANT PROPOSAL WRITING
- Communications likely to be required
- Change Management
- Culture and perceptions

Content aligned to global certification standards, knowledge partners like Google for Nonprofit, Nasscom, Foundation Centre, NYU SCPS, Sandiego University Non Profit department, Rutgers, Boston University etc

Certified trainer with 20+ YEARS PROVEN TRACK RECORD HANDLED BY TRAINERS TRAINED FROM NYU ON GRAND WRITING CERTIFICATE COURSE

Courses delivered through the vibrant NGO networking system of India (Lead India Foundation) and USA (Give Globally Foundation) and outstanding proven track record professional.

Expecting to more than 10000 people in the financial year 2017-18 to build a high profile man power on supporting nonprofits across the globe.

ABOUT LEAD INDIA FOUNDATION
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ORGANIZATION WHO WILL BE LINKED FOR PLACEMENT

Polish aid | HUMAN RIGHTS WATCH | care
Oxfam | UNEP | HANDICAP INTERNATIONAL | Smile | Plan | Cordaid